



Achieving Enterprise Agility

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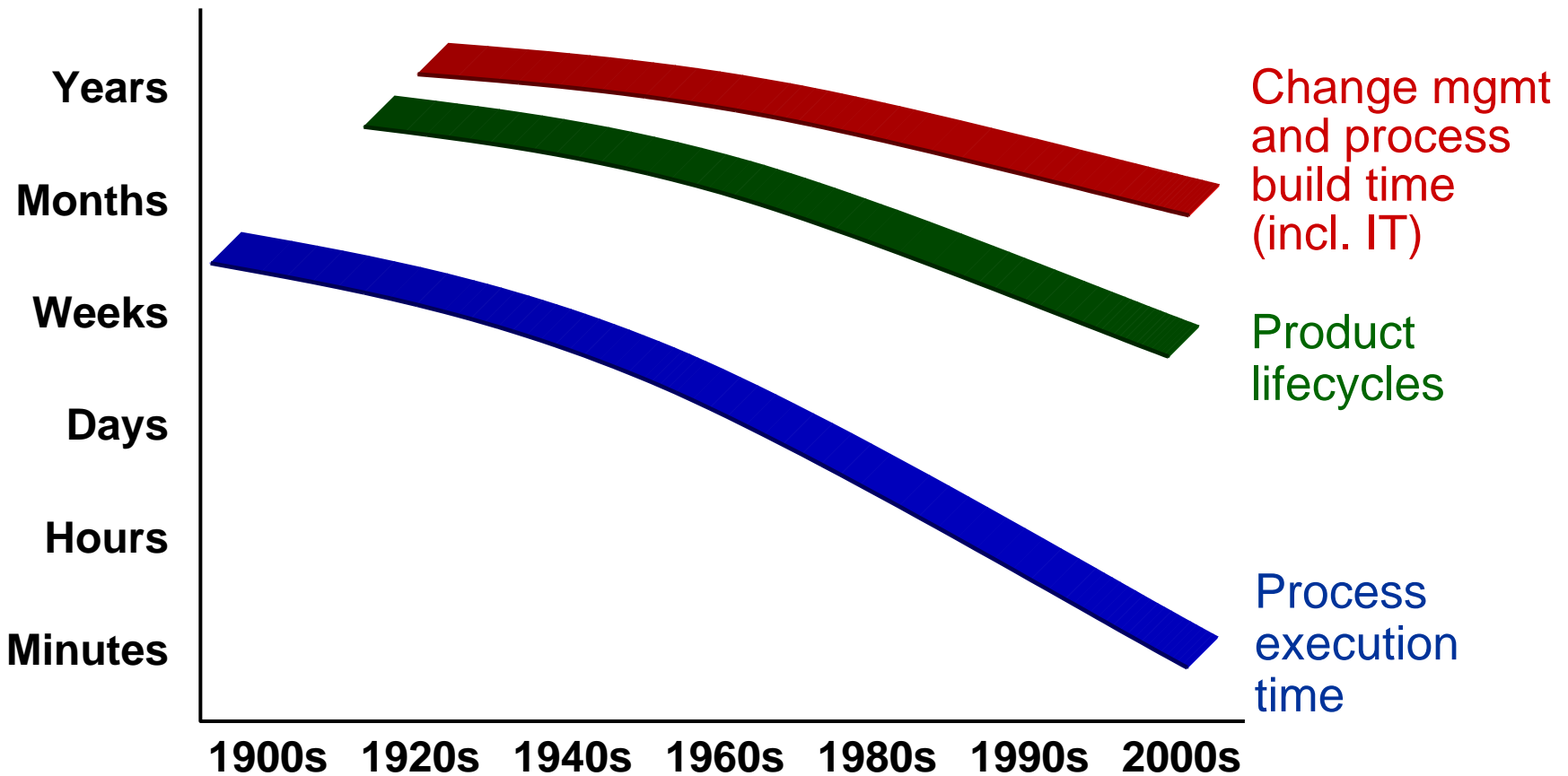
Executive Board Member

SAP AG

THE BEST-RUN BUSINESSES RUN SAP

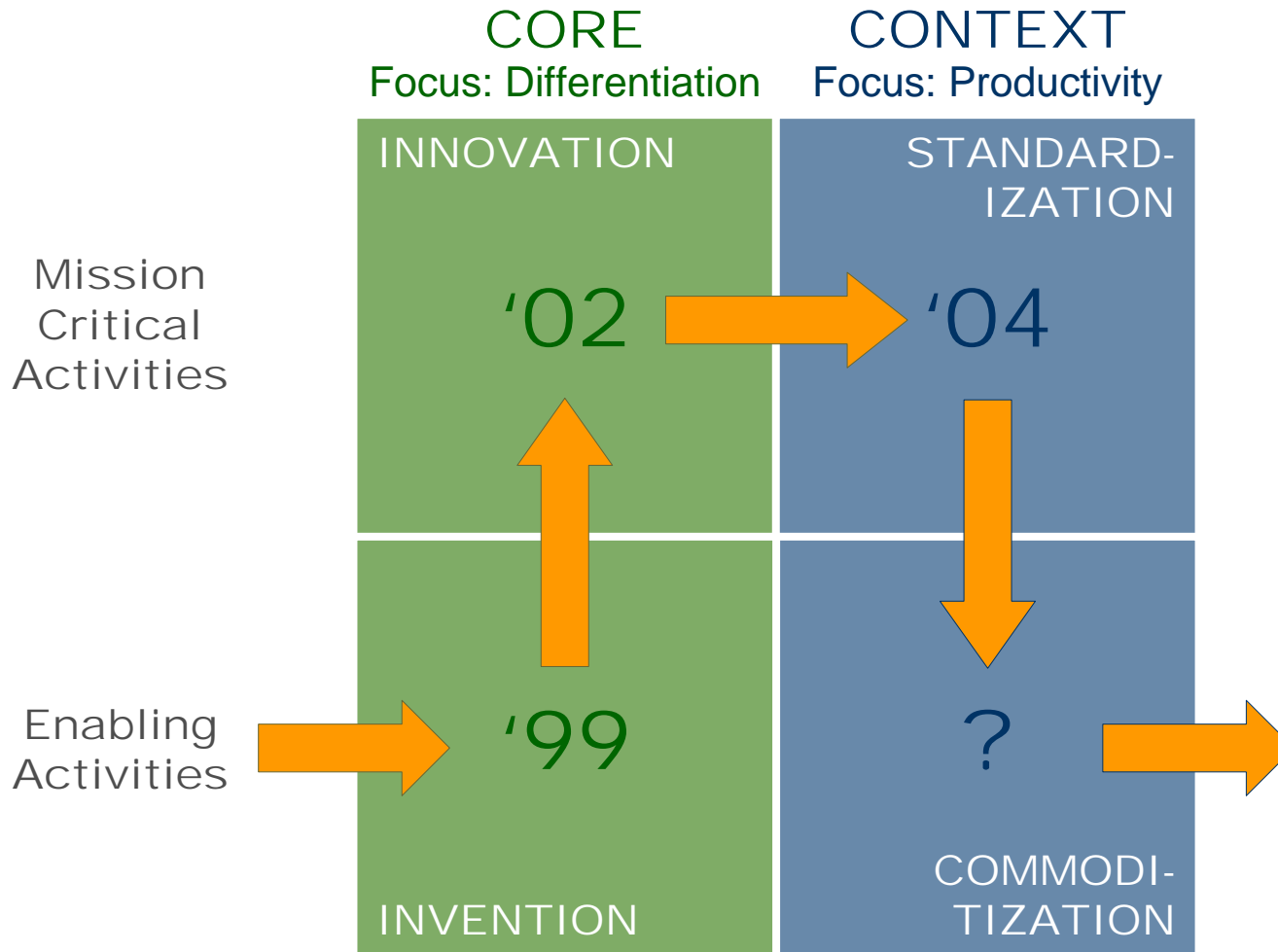


The next challenge : Time to Change



THE BUSINESS CASE FOR CHANGE

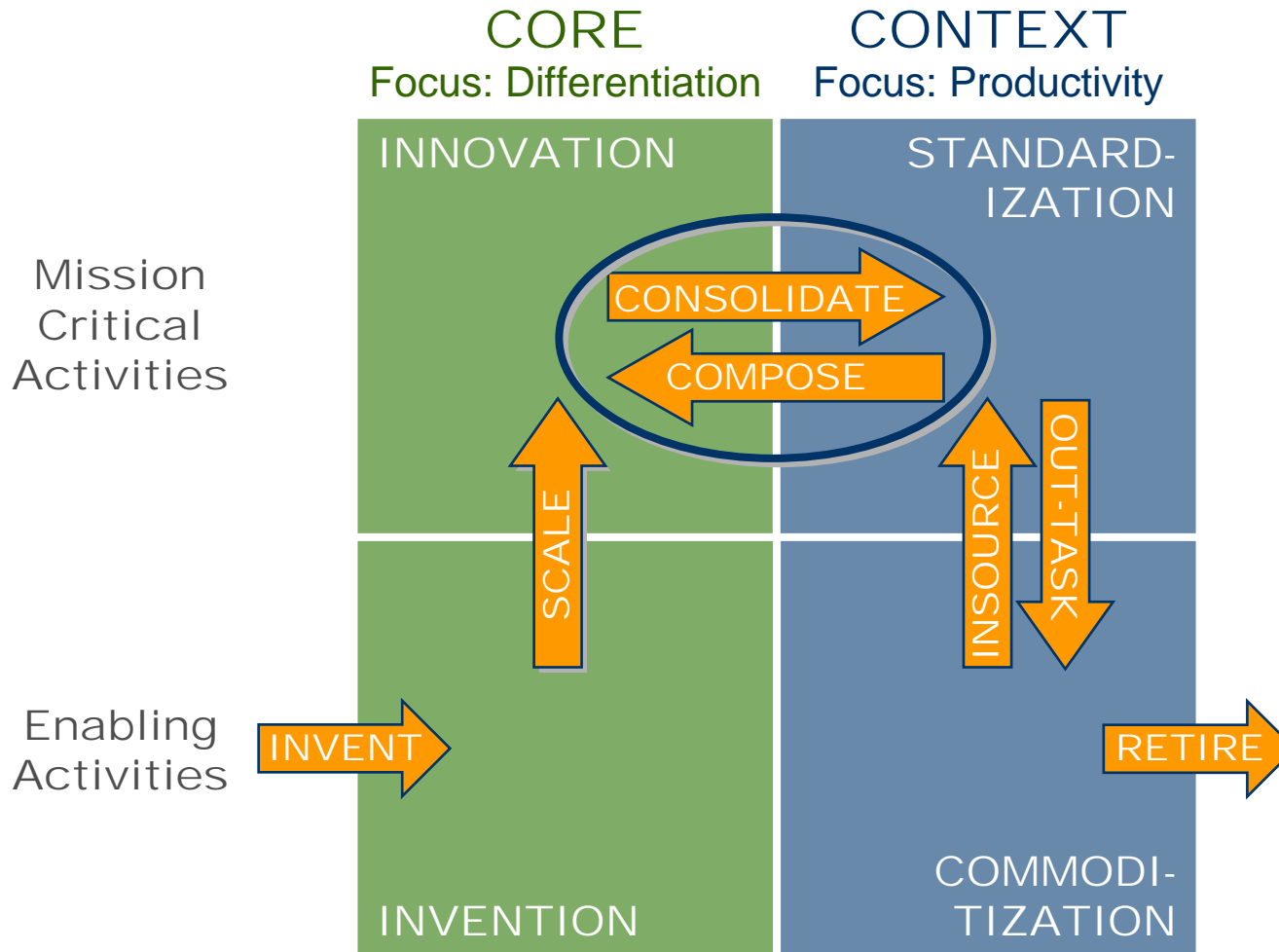
EXAMPLE: AIRLINE CHECK-IN KIOSKS



Courtesy to G. Moore's "Living on the fault line"

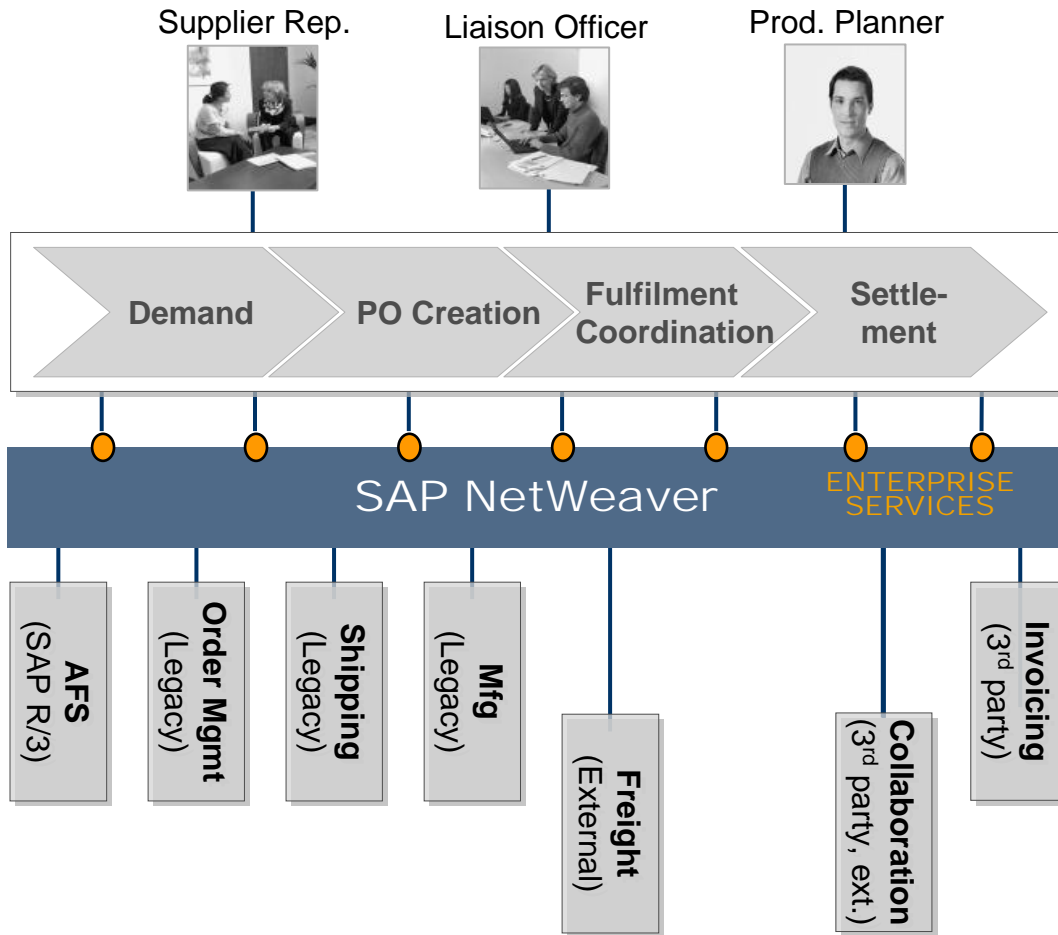
BUSINESS IS NOT A ONE WAY STREET

NEW I.T. CAPABILITIES REQUIRED FOR THIS EVOLUTION



Courtesy to G. Moore's "Living on the fault line"

ENTERPRISE SERVICES ARCHITECTURE

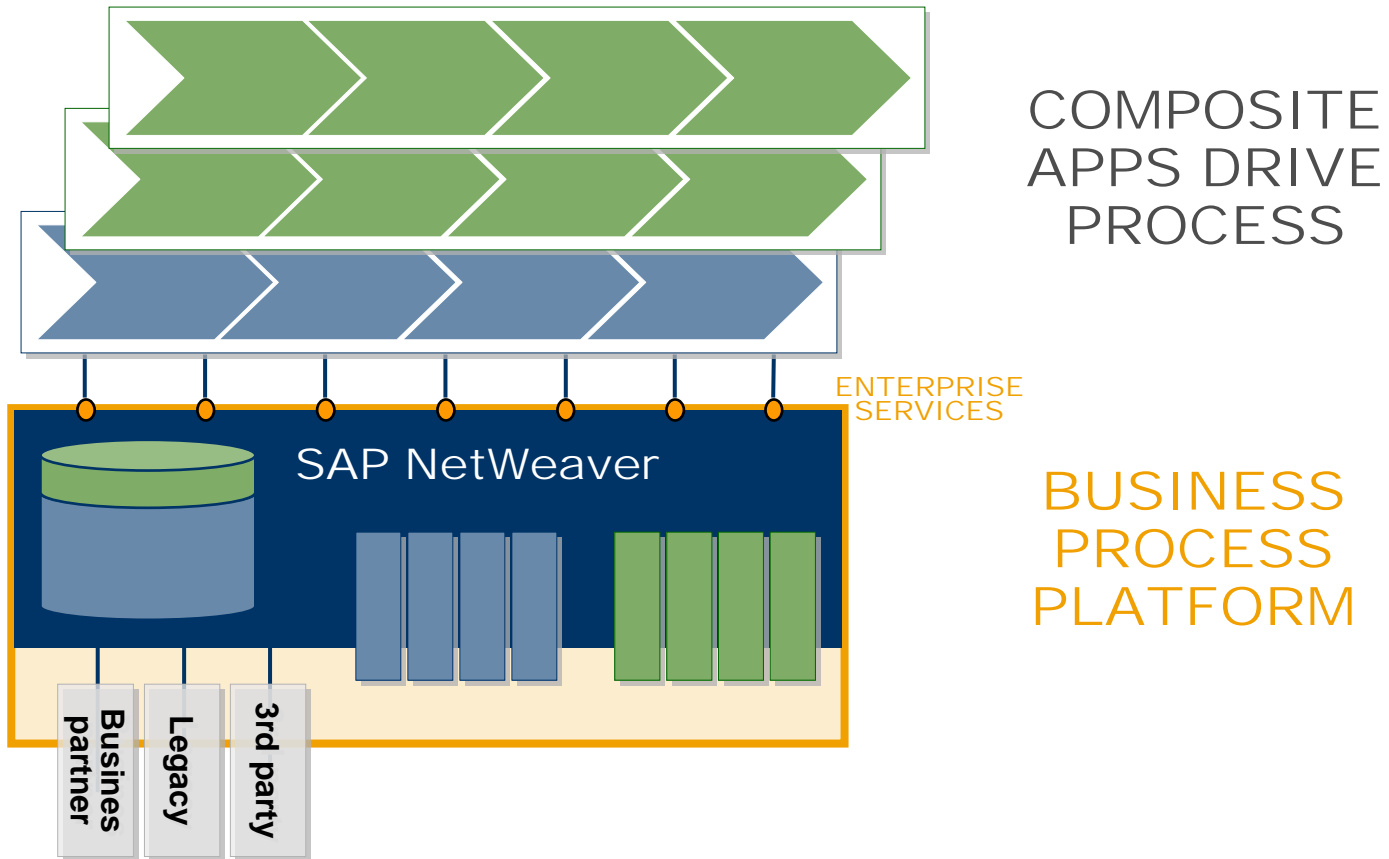


COMPOSITES
INNOVATE
PROCESS

COMPOSITION
PLATFORM

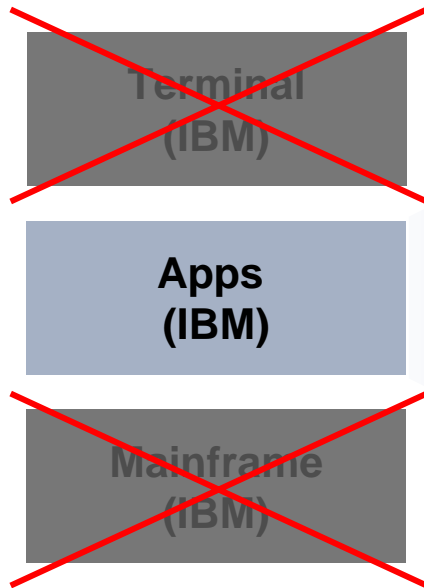
ENTERPRISE
SYSTEMS &
SERVICES

A BUSINESS PROCESS PLATFORM EMERGES THAT COMBINES APPS FUNCTIONALITY AND TECHNOLOGY

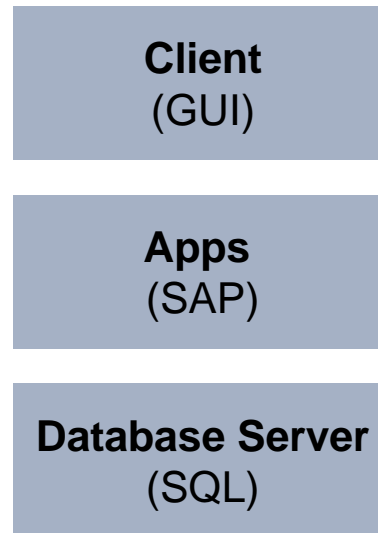


1990s: From Mainframe to 3-tier

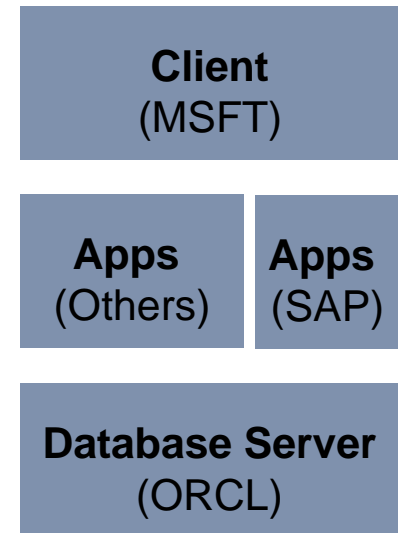
1991



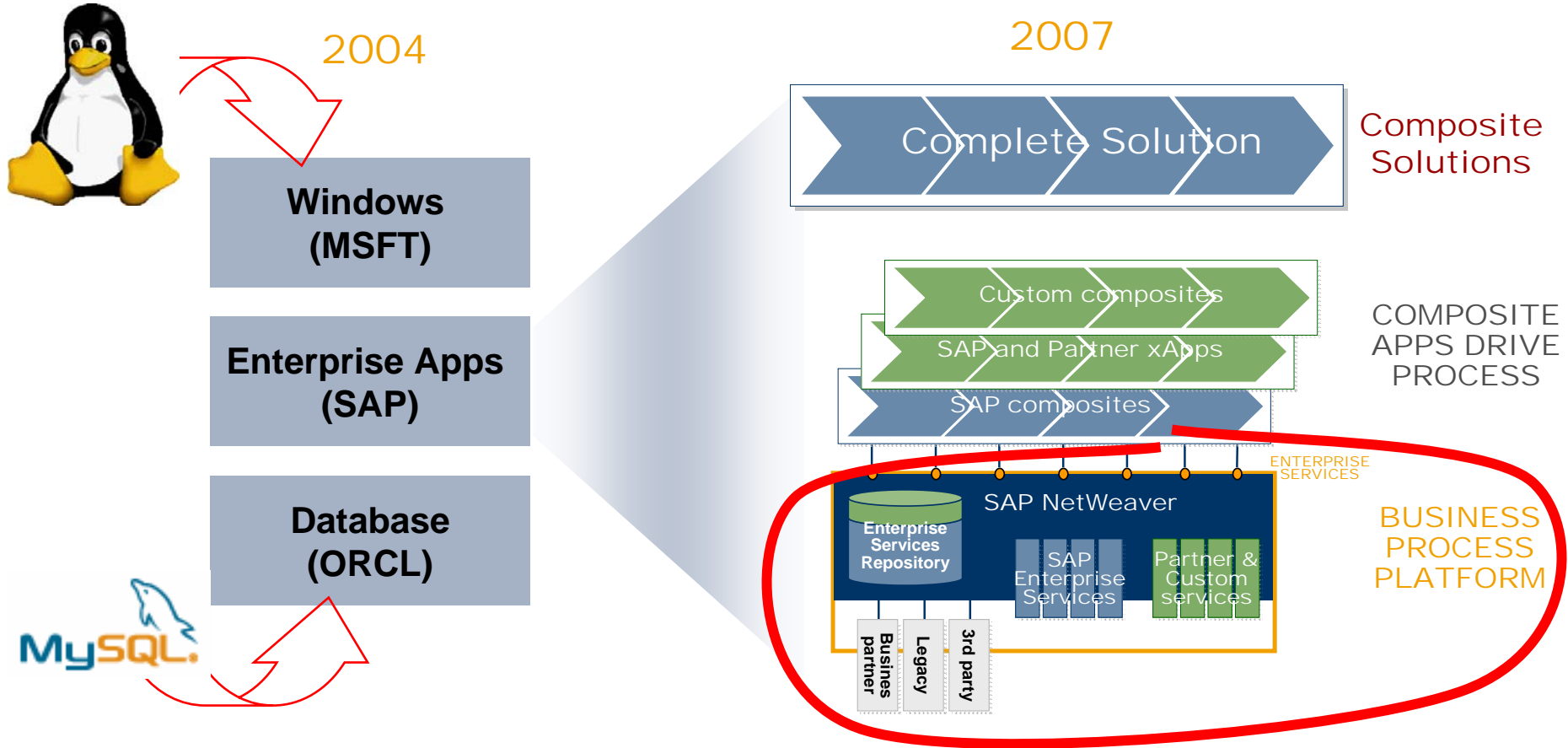
1994



1997



2000s : From 3 Tier to Service Orientation



Longer Term Trends

Wired

Services Platform

Event Centricity

Devices

Exception Handlers

Mobility

Modeling

Domain Specific Lang

Autonomous Systems

Grid

Office

Tired

Database

Transaction

Clerks

MRP

Desktop

Off-shoring

Java

System Integration

Server Farm

Office

Retired

File System

Batch

Not knowing

Planners

Terminal

Coding

Cobol

IT management

Mainframe

Office